

REPLACEMENT SHEET

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FIG. 6

Honeywell

QuoteLynx

HTSI Internet Site

Sign Up

Available Schedules

GSA Schedule 70  
Program Safeguard Schedule  
MOBIS  
Engineering Services (PES)  
Information Services Commercial Catalog  
Engineering Services Commercial Catalog

Username  
Password  
User type  
Customer

Login

Customer Service  
HTSI Representative Registration  
Change Password/Profile  
Forgot Password

REPLACEMENT SHEET

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FIG. 7

Honeywell  
QuoteLynx

Change password

Login

Current Password

New Password

Confirm New Password

User Type

Please enter Login & Current password for changing the profile

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Honeywell

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**FIG. 8**

Honeywell  
QuoteLynx

Employee Registration

EID

Password

Confirm Password

Submit

Reset

Cancel

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# REPLACEMENT SHEET

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FIG. 10

Honeywell

QuoteLynx

Project

Labor

Materials

Travel

Other Costs

New Sow

List Sow

View Estimate

Submit Sow

Assign Sow

Instructions

Disclaimer

Logout

Proposal Name

Start Date (Period of Performance)

End Date (Period of Performance)

Location of work

Brief Statement of Work

Work to be performed

Assumptions

Schedule

Payment Option

Save

Reset

(ex. tasks, milestones, technical duties, responsibilities, etc.)

(ex. facilities provided, materials and equipment provided by the customer, etc.)

(Indicated Fields are Mandatory)

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# REPLACEMENT SHEET

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FIG. 11

Honeywell

QuoteLynx

Project

Labor

Materials

Travel

Other Costs

New Sow

List Sow

View Estimate

Submit Sow

Assign Sow

Instructions

Disclaimer

Logout

Labor Category

Consultant Staff 3

Hours

Shift

☒ 1
 ☐ 2
 ☐ 3

Onsite/Offsite

☒ Onsite
 ☐ Offsite

Locations

Maryland

Comments

Save

Reset

(\*) indicated fields are mandatory

New Labor

Labor Category description

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REPLACEMENT SHEET

12/50



FIG. 12

Honeywell  
QuoteLynx

Project Labor Materials Travel Other Costs

Data Entry Mode

☒ Approximate Material Budget  
☐ Detailed Material Budget

Go

New Sow  
List Sow  
View Estimate  
Submit Sow  
Assign Sow  
Instructions  
Disclaimer  
Logout

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**FIG. 13**

Honeywell				
QuoteLynx				
	Project	Labor	Materials	Other Costs
Approximate Material Budget				
Burden	\$ 0.00			
Total	\$ 0.00			
<input type="button" value="Save"/> <input type="button" value="Reset"/>				
<u>Detailed budget cost - by selecting this you will overwrite existing data.</u>				

New Sow	<input type="button" value="Instructions"/>
List Sow	<input type="button" value="Disclaimer"/>
View Estimate	<input type="button" value="Logout"/>
Submit Sow	
Assign Sow	

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# REPLACEMENT SHEET

14/50



FIG. 14

Honeywell

QuoteLynx

Project

Labor

Materials

Travel

Other Costs

New Sow

List Sow

View Estimate

Submit Sow

Assign Sow

Instructions

Disclaimer

Logout

New Material

Item

Quantity

Unit Cost \$

Comments

Save

Reset

( ) Indicated fields are mandatory

Aproximate budget cost - by selecting this you will overwrite existing data.

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# REPLACEMENT SHEET

15/50



Honeywell

QuoteLynx

Project

Labor

Materials

Travel

Other Costs

New Sow

List Sow

View Estimate

Submit Sow

Assign Sow

Instructions

Disclaimer

Logout

Data Entry Mode

☒ Approximate Travel Budget
 ☐ Detailed Travel Budget

Go

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**FIG. 15**

# REPLACEMENT SHEET

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Honeywell

QuoteLynx

Project

Labor

Materials

Travel

Other Costs

New Sow

List Sow

View Estimate

Submit Sow

Assign Sow

Instructions

Disclaimer

Logout

Approximate Travel Budget

Burden

Total Cost

\$0

\$ 0.00

\$ 0.00

Save

Reset

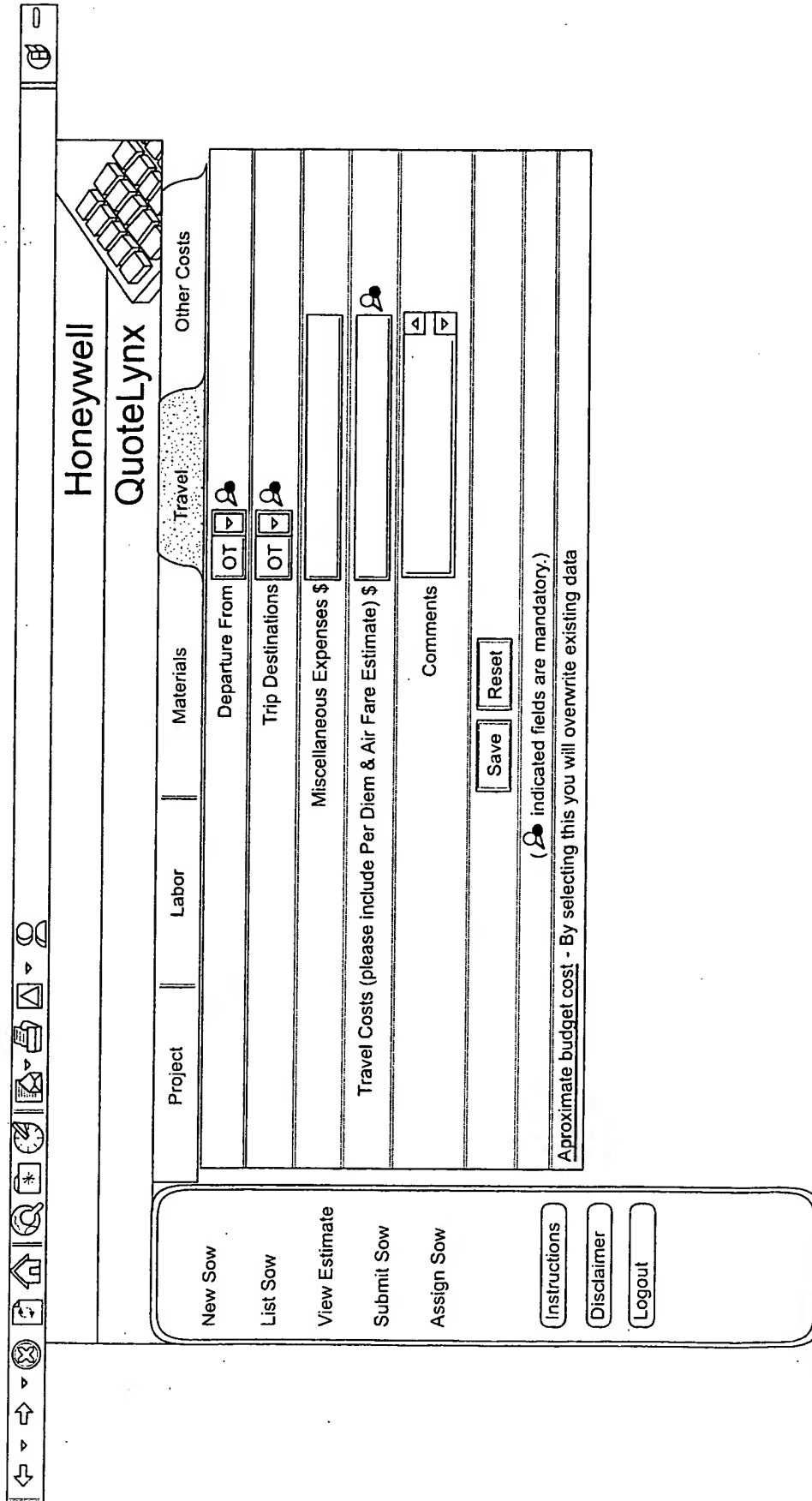
Detailed budget cost - by selecting this you will overwrite existing data.

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FIG. 16

## 17/50



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**FIG. 17**

# REPLACEMENT SHEET

18/50



Honeywell

Quotelynx

Project

Labor

Materials

Travel

Other Costs

New Sow

List Sow

View Estimate

Submit Sow

Assign Sow

Instructions

Disclaimer

Logout

Data Entry Mode

☒ Approximate Budget cost for items
 ☐ Detailed Budget cost for items

Go

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FIG. 18

## 19/50



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## 20/50



**FIG. 20**

Honeywell QuoteLynx				
Project	Labor	Materials	Travel	Other Costs
Item Detail				
Cost \$ 0				
<input type="button" value="Save"/> <input type="button" value="Reset"/>				
(  indicated fields are mandatory.)				
<u>Detailed budget cost - By selecting this you will overwrite existing data</u>				

New Sow  
List Sow  
View Estimate  
Submit Sow  
Assign Sow

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**Honeywell**  
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# REPLACEMENT SHEET

21/50



**FIG. 21**

Honeywell

QuoteLynx

New Sow

List Sow

View Estimate

Submit Sow

Assign Sow

Instructions

Disclaimer

Logout

NASA's Big Conversion - Estimate

Summary of Labor Expense	\$7,434
Summary of Material Expense	\$2,112
Summary of ODC Travel Expense	\$11,000
Summary of Other Direct Costs	\$0
<b>Total Estimated Costs</b>	<b>\$20,546</b>

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# REPLACEMENT SHEET

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FIG. 22

New Sow

List Sow

View Estimate

Submit Sow

Assign Sow

Instructions

Disclaimer

Logout

## Honeywell

### QuoteLynx

**Created SOW's**

Proposal Name	Begin Date	End Date	Brief Description	Status
Nasa's Test	3/2/01	12/31/01	Details to follow	SUBMITTED TO HTSI
Nasa's Big Conversion	2/8/01	12/31/02	To convert NASA celestial database from FoxPro to Oracle	Rejected by Finance

**Submitted SOW's**

Proposal Name	Begin Date	End Date	Brief Description	Status
Nasa's Test	3/2/01	12/31/01	Details to follow	SUBMITTED TO HTSI
Test for Demo	2/2/01	5/12/01	Test	SUBMITTED TO HTSI
QuoteLynx Test	3/1/01	12/31/01	To test the mail service routing system	SUBMITTED TO HTSI

**Assigned SOW's (As Schedule Authority)**

Proposal Name	Begin Date	End Date	Brief Description	Status	Assigned To
Test for email 6	2/1/01	3/5/01	Test		ADETAYO KOLE0SHO
Test for email 5	1/1/01	12/2/01	eeeeeeeeee		ADETAYO KOLE0SHO
test for email 4	1/2/01	12/2/01	test for email 4		ADETAYO KOLE0SHO
test for email 3	1/1/01	12/2/01	test for email 3		MARK HITCH
test for email 2	1/1/01	12/2/01	test for email 2		ADETAYO KOLE0SHO
test for E-mail Notifications	2/20/01	2/27/01	test		ADETAYO KOLE0SHO
cookies	2/5/01	3/1/01	bake chocolate chip cookies		JOSEPH WILLIAMS
test for multi owners	1/1/01	12/21/01	asdgfdg		ADETAYO KOLE0SHO
NASA's Big Conversion	2/8/01	12/31/02	To convert NASA's celestial database from Fox Pro to Oracle	Rejected by finance	DAVID WEISSMAN

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REPLACEMENT SHEET

23/50



FIG. 23

Honeywell  
Quotelynx

Select SOW

New Sow  
List Sow  
View Estimate  
Submit Sow  
Assign Sow  
Instructions  
Disclaimer  
Logout

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# REPLACEMENT SHEET

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**FIG. 24**

Honeywell

QuoteLynx

New Sow

List Sow

View Estimate

Submit Sow

Assign Sow

Instructions

Disclaimer

Logout

Select the SOW to be assigned by clicking the link.

Proposal name	Location of Work	Brief Description	Work To Be Performed
Quotelynx Test	On Site - Government	To test the mail service routing system	s/w development test
Test for Demo	On Site - Government	test	test
Nasa's test	On Site - Government	Details to follow	TBD

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**FIG. 26**


HTSI Online      PriceLynx

---

## Honeywell PriceLynx

---

PriceLynx Home    Click here for help    Power Point User Guide    Logout

---

### Statement of Work

Listing For Status Customer Approved

SowID	Description	Status	Date Created	Status Date
SOW0000015	Black Hole Animation	Customer Approved	2/20/2001	2/20/2001
SOW0000010	FEMA Task 44 - Weapons of Mass Destruction Seminar	Customer Approved	2/16/2001	2/16/2001
SOW0000008	AVIC Surround DVD	Customer Approved	2/16/2001	2/16/2001

New Statement of Work

Parameter Maintenance

Price List

User Administration

To Redefine SOW List Enter Search Criteria

SowId	Description	Status	Date Range (From & To)(MM/DD/YYYY)
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

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**FIG. 27**

<p><b>HTSI Online</b></p> <p>Search   Feedback   Help   Home   LogOut   PriceLynx</p> <p>What's Hot   Employees Services   News &amp; Information   Programs/Contracts   Corporate Directory   Library</p>		<p>PriceLynx Home Click Here for Help PowerPoint User Guide Logout</p>																																																									
<p><b>Honeywell</b></p>		<p><b>PriceLynx</b></p>																																																									
<p>&lt;New SOW&gt;</p> <ul style="list-style-type: none"> <li>General</li> <li>Project</li> <li>Contractual</li> <li>Other</li> <li>Labor</li> <li>Subcontractor</li> <li>Material</li> <li>Miscellaneous</li> <li>Local Travel</li> <li>Non Local Travel</li> <li>Special Arrangements</li> <li>Return to SOW List</li> </ul>		<p><b>General</b></p> <p><i>⊗ Indicates field is mandatory</i></p> <table border="1"> <tr> <td>SOW ID</td> <td>[AutoNumber]</td> <td>Proposal Name</td> <td></td> </tr> <tr> <td>Prepared By</td> <td>JOHN DEINLEIN</td> <td>Prepared On</td> <td>13/02/2001</td> </tr> <tr> <td>Technical Manager's Phone</td> <td>410-964-7070 ⊗ xxx-xxx-xxxx ⊗</td> <td>Technical Manager's Email</td> <td>Jack.Deinlein@Honeyw ⊗</td> </tr> <tr> <td>Proposal Due</td> <td>mm/dd/yyyy</td> <td>Anticipated Contract Award Date</td> <td>mm/dd/yyyy</td> </tr> <tr> <td>Customer Name</td> <td>⊗</td> <td>Company/Organization</td> <td>⊗</td> </tr> <tr> <td>Lead Contact Person</td> <td>⊗</td> <td>Contracting Officer</td> <td></td> </tr> <tr> <td>Contracting Officer Address</td> <td></td> <td>Contracting Officer Fax</td> <td>xxx-xxx-xxxx</td> </tr> <tr> <td>Contracting Officer Phone</td> <td>xxx-xxx-xxxx</td> <td>Estimated Contract Value \$</td> <td>0 e.g. 1000000 00</td> </tr> <tr> <td>Contracting Officer Email</td> <td></td> <td>Capture Manager</td> <td></td> </tr> <tr> <td>Prime/Subcontractor</td> <td>☉ Prime ○ Subcontractor ⊗</td> <td>Tech Manager BackUp</td> <td>⊗</td> </tr> <tr> <td>Proposal Manager</td> <td></td> <td>Tech Manager BackUp Fax</td> <td>xxx-xxx-xxxx</td> </tr> <tr> <td>Tech Manager BackUp</td> <td></td> <td>Business Enterprise</td> <td>1 ⊗</td> </tr> <tr> <td>Tech Manager BackUp Phone</td> <td>xxx-xxx-xxxx ⊗</td> <td></td> <td></td> </tr> <tr> <td>Tech Manager BackUp E-mail</td> <td></td> <td></td> <td></td> </tr> </table>		SOW ID	[AutoNumber]	Proposal Name		Prepared By	JOHN DEINLEIN	Prepared On	13/02/2001	Technical Manager's Phone	410-964-7070 ⊗ xxx-xxx-xxxx ⊗	Technical Manager's Email	Jack.Deinlein@Honeyw ⊗	Proposal Due	mm/dd/yyyy	Anticipated Contract Award Date	mm/dd/yyyy	Customer Name	⊗	Company/Organization	⊗	Lead Contact Person	⊗	Contracting Officer		Contracting Officer Address		Contracting Officer Fax	xxx-xxx-xxxx	Contracting Officer Phone	xxx-xxx-xxxx	Estimated Contract Value \$	0 e.g. 1000000 00	Contracting Officer Email		Capture Manager		Prime/Subcontractor	☉ Prime ○ Subcontractor ⊗	Tech Manager BackUp	⊗	Proposal Manager		Tech Manager BackUp Fax	xxx-xxx-xxxx	Tech Manager BackUp		Business Enterprise	1 ⊗	Tech Manager BackUp Phone	xxx-xxx-xxxx ⊗			Tech Manager BackUp E-mail			
SOW ID	[AutoNumber]	Proposal Name																																																									
Prepared By	JOHN DEINLEIN	Prepared On	13/02/2001																																																								
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Proposal Due	mm/dd/yyyy	Anticipated Contract Award Date	mm/dd/yyyy																																																								
Customer Name	⊗	Company/Organization	⊗																																																								
Lead Contact Person	⊗	Contracting Officer																																																									
Contracting Officer Address		Contracting Officer Fax	xxx-xxx-xxxx																																																								
Contracting Officer Phone	xxx-xxx-xxxx	Estimated Contract Value \$	0 e.g. 1000000 00																																																								
Contracting Officer Email		Capture Manager																																																									
Prime/Subcontractor	☉ Prime ○ Subcontractor ⊗	Tech Manager BackUp	⊗																																																								
Proposal Manager		Tech Manager BackUp Fax	xxx-xxx-xxxx																																																								
Tech Manager BackUp		Business Enterprise	1 ⊗																																																								
Tech Manager BackUp Phone	xxx-xxx-xxxx ⊗																																																										
Tech Manager BackUp E-mail																																																											

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**FIG. 28**

<b>HTSI Online</b>		Search   Feedback   Help   Home   LogOut   PriceLynx	
What's Hot   Employee Services		News & Information   Programs/Contracts   Corporate Directory   Library	
<b>Honeywell</b>		<b>PriceLynx</b>	
PriceLynx Home   Click Here for Help   PowerPoint User Guide   Logout			
Sow # SOW0000006	<input type="checkbox"/> General ✓ <input checked="" type="checkbox"/> Project <input type="checkbox"/> Contractual <input type="checkbox"/> Other <input checked="" type="checkbox"/> Labor ✓ <input checked="" type="checkbox"/> Subcontractor <input checked="" type="checkbox"/> Material ✓ <input type="checkbox"/> Miscellaneous <input type="checkbox"/> Local Travel <input type="checkbox"/> Non Local Travel ✓ <input type="checkbox"/> Spl. Arrangements		
Project Description		⚙ Indicates field is mandatory Period of Performance Begin Date: 02/08/2001 ⚙ MM/DD/YYYY End Date: 12/31/2002 ⚙ MM/DD/YYYY Brief Statement of Work: To convert NASA celestial database from FoxPro to Oracle Work to be Performed: Convert history data Set up the Oracle environment Load software Procure the server Develop migration scripts Location of Work: OffSite - Contractor ⚙ Major Assumptions: Work will be performed at GCP	
		<input type="button" value="Save"/> <input type="button" value="Reset"/>	



**FIG. 29**

<b>HTSI Online</b>		<a href="#">Search</a>   <a href="#">Feedback</a>   <a href="#">Help</a>   <a href="#">Home</a>   <a href="#">LogOut</a>            PriceLynx <input type="text"/>	
<a href="#">What's Hot</a>   <a href="#">Employee Services</a>   <a href="#">News &amp; Information</a>   <a href="#">Programs/Contracts</a>   <a href="#">Corporate Directory</a>   <a href="#">Library</a>			
<b>Honeywell</b>		<b>PriceLynx</b>	
<a href="#">PriceLynx Home</a>   <a href="#">Click Here for Help</a>   <a href="#">PowerPoint User Guide</a>   <a href="#">Logout</a>			

Sow # SOW000006

- > General ✓
- > Project Contractual
- > Other
- > Labor ✓
- > Subcontractor
- > Material ✓
- > Miscellaneous
- > Local Travel
- > Non Local Travel ✓
- > Spl. Arrangements

### Contractual Information

Contract Type	Fixed Price <input type="checkbox"/>	
Specify if Other		
Unique Cost Reporting Requirement		
Additional Agency Name		
Fee %	<input type="text" value="0"/>	

Submit To Finance

[View Summary](#)

[View Metric](#)

[View Sow](#)

Return to Sow List

[QuoteLynx Input](#)

Please contact PBM before making changes to fee (%).

Ⓢ Indicates field is mandatory



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**FIG. 30**

<a href="#">Home</a>   <a href="#">Feedback</a>   <a href="#">Help</a>   <a href="#">LogOut</a>   <a href="#">PriceLynx</a>	
<a href="#">What's Hot</a>   <a href="#">Employee Services</a>   <a href="#">News &amp; Information</a>   <a href="#">Programs/Contracts</a>   <a href="#">Corporate Directory</a>   <a href="#">Library</a>	

<h2 style="text-align: center;">Honeywell PriceLynx</h2>	
<a href="#">PriceLynx Home</a>   <a href="#">Click Here for Help</a>   <a href="#">PowerPoint User Guide</a>   <a href="#">Logout</a>	

<p><b>Sow # SOW0000006</b></p> <ul style="list-style-type: none"> <li>General ✓</li> <li>Project</li> <li>Contractual</li> <li>Other</li> <li>Labor ✓</li> <li>Subcontractor</li> <li>Material ✓</li> <li>Miscellaneous</li> <li>Local Travel</li> <li>Non Local Travel ✓</li> <li>Spl. Arrangements</li> </ul>		<p><b>Other Information</b></p> <table border="1"> <tr> <td>Deliverable Schedule</td> <td></td> <td>Applicable Standards</td> <td></td> </tr> <tr> <td>Acceptance Criteria</td> <td></td> <td>Special Requirements</td> <td></td> </tr> <tr> <td>Area of Risk if any</td> <td></td> <td>Special Allowances</td> <td></td> </tr> <tr> <td colspan="2"><b>Additional Information</b></td> <td colspan="2"></td> </tr> <tr> <td colspan="2"><b>Comment</b></td> <td colspan="2"></td> </tr> </table>	Deliverable Schedule		Applicable Standards		Acceptance Criteria		Special Requirements		Area of Risk if any		Special Allowances		<b>Additional Information</b>				<b>Comment</b>			
Deliverable Schedule		Applicable Standards																				
Acceptance Criteria		Special Requirements																				
Area of Risk if any		Special Allowances																				
<b>Additional Information</b>																						
<b>Comment</b>																						

<a href="#">Submit To Finance</a> <a href="#">View Summary</a> <a href="#">View Metric</a> <a href="#">View Sow</a>	<a href="#">Return to Sow List</a> <a href="#">QuoteLynx Input</a>
--	---

REPLACEMENT SHEET

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FIG. 31

HTSI Online

Search | Feedback | Help | Home | LogOut | PriceLynx

What's Hot | Employee Services | News & Information | Programs/Contracts | Corporate Directory | Library

Honeywell

PriceLynx

PriceLynx Home | Click Here for Help | PowerPoint User Guide | Logout

Sow # SOW0000001

General ✓

Project

Contractual

Other

Labor

Subcontractor ✓

Material

Miscellaneous

Local Travel

Non Local Travel ✓

Spl. Arrangements

Submit To Finance

View Summary

View Metric

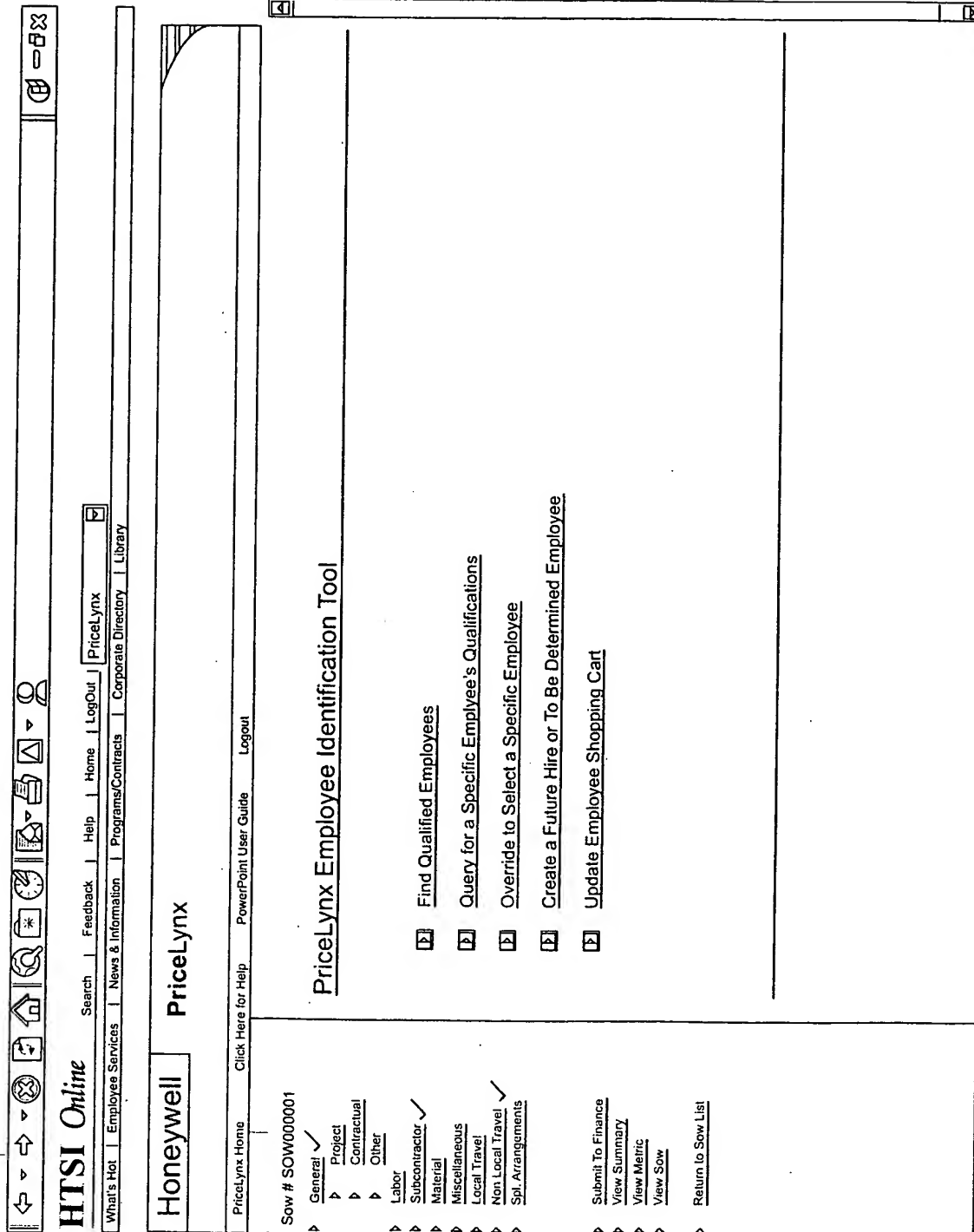
View Sow

Return to Sow List

Labor Input

Select Resources

View Summary



**HTSI Online**

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[Pricelyn](#)

**Honeywell**

**Pricelyn**

[Pricelyn Home](#) | [Click Here for Help](#) | [PowerPoint User Guide](#) | [Logout](#)

**Sow # SOW0000011**

General ✓

Project

Contractual

Other

Labor

Subcontractor ✓

Material

Miscellaneous

Local Travel

Non Local Travel ✓

Spl. Arrangements

Submit To Finance

View Summary

View Metric

View Sow

Return to Sow List

**Pricelyn Employee Identification Tool**

IDENTIFYING EMPLOYEES: 1) Choose a schedule 2) Choose labor category 3) Choose rate and (optional) 4) Choose one or more skills

GSA schedule

Select a schedule

Select the labor category from the schedule

☐ Use Government/Commercial - On Site Rate

☐ Use Contractor -Off Site Rate

Special skill needed

2nd Additional skill needed

3rd Additional skill needed

Find Qualifying Employees

Clear

# REPLACEMENT SHEET

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FIG. 33

# REPLACEMENT SHEET

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FIG. 34

**HTSI Online**  
[What's Hot](#) | [Employee Services](#) | [News & Information](#) | [Feedback](#) | [Help](#) | [Home](#) | [Log Out](#) | [PriceLynx](#)  
[Corporate Directory](#) | [Library](#)

**Honeywell**

**PriceLynx**

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**Sow # SOW000011**

☒ General  
☐ Project  
☐ Contractual  
☐ Other  
☐ Labor  
☒ Subcontractor  
☐ Material  
☐ Miscellaneous  
☐ Local Travel  
☐ Non Local Travel  
☒ Spl. Arrangements

[Submit To Finance](#)  
[View Summary](#)  
[View Metric](#)  
[View Sow](#)  
[Return to Sow List](#)

**For labor category: Training Specialist**

Labor schedule rate: \$41.43

Employees are sorted by location and return on sales

Use check boxes on left to select employees of interest

Resume	Skills	Last Name	First Name	Supervisor Last Name	Supervisor First Name	Supervisor Phone	AJC	BE	Org Code	Location
<input type="checkbox"/>	<input checked="" type="radio"/>	REYNOLDS	VICTORIA	DESHONG	BRUCE	4109647000	H52302	HTSI	184	Columbia MD
<input type="checkbox"/>	<input checked="" type="radio"/>	HOKE	RICHARD				H52301	HTSI	184	Columbia MD
<input type="checkbox"/>	<input checked="" type="radio"/>	DOW	THERESA				H52301	HTSI	181	Pasadena CA
<input type="checkbox"/>	<input checked="" type="radio"/>	PFLUG	JOHN	VAN DYKE	CORNELIS	5055245230	H52302	HTSI	973	White Sands Test Facility NM

# REPLACEMENT SHEET

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FIG. 35

**HTSI Online**  
[What's Hot](#) | [Employee Services](#) | [News & Information](#) | [Search](#) | [Feedback](#) | [Help](#) | [Home](#) | [Log Out](#) | [Pricelynx](#) | [Corporate Directory](#) | [Library](#)

**Honeywell**

**Pricelynx**

[Pricelynx Home](#) | [Click Here for Help](#) | [PowerPoint User Guide](#) | [Logout](#)

**Sow # SOW0000001**  

- General ☒
- Project ☐
- Contractual ☐
- Other ☐
- Labor ☐
- Subcontractor ☒
- Material ☐
- Miscellaneous ☐
- Local Travel ☐
- Non Local Travel ☒
- Spl. Arrangements ☐
- Submit To Finance ☐
- View Summary ☐
- View Meinc ☐
- View Sow ☐
- Return to Sow List ☐

**Pricelynx Employee Identification Tool**  

Select an employee explicitly and find all schedules and labor categories he/she qualifies for

Employee badge number

☐ Use Government/Commercial - On Site Rate  
☐ Use Contractor -Off Site Rate

Find All Schedules and Labor Categories that Apply

Clear

## 36/50



**FIG. 36**

PriceLynx Home		Click Here for Help	PowerPoint User Guide	Logout
Sow # SOW000001				
<input type="checkbox"/> General ✓	GSA Schedule	<input type="checkbox"/>	Professional Staff 2	-21
<input type="checkbox"/> Project Contractual	GSA Schedule	<input type="checkbox"/>	Technical Staff 4	-4
<input type="checkbox"/> Other	IS Commercial	<input type="checkbox"/>	Analytical Staff 4	12
<input type="checkbox"/> Labor	IS Commercial	<input type="checkbox"/>	Consultant staff 1	51
<input type="checkbox"/> Subcontractor ✓	IS Commercial	<input type="checkbox"/>	Management staff 2	13
<input type="checkbox"/> Material	IS Commercial	<input type="checkbox"/>	Professional Staff 2	7
<input type="checkbox"/> Local Travel	IS Commercial	<input type="checkbox"/>	Technical Staff 4	30
<input type="checkbox"/> Non Local Travel ✓	PES	<input type="checkbox"/>	Biologist 2 intermediate	-44
<input type="checkbox"/> Spl. Arrangements	PES	<input type="checkbox"/>	Civil Engineer 6 Consulting Engineer/ Scientist	39
<input type="checkbox"/> Submit To Finance	PES	<input type="checkbox"/>	Documentation Specialist 4/Data Standardization Sp	16
<input type="checkbox"/> View Summary	PES	<input type="checkbox"/>	Environmental Engineer 2 Intermediate	-28
<input type="checkbox"/> View Metric	PES	<input type="checkbox"/>	Technical Staff - Level 1	-100
<input type="checkbox"/> View Sow				
<input type="checkbox"/> Return to Sow List				

Select a Different Employee

# REPLACEMENT SHEET

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FIG. 37

**HTSI Online**  
[What's Hot](#) | [Employee Services](#) | [Search](#) | [Feedback](#) | [Help](#) | [Home](#) | [Log Out](#) | [PriceLynx](#)  
[News & Information](#) | [Programs/Contracts](#) | [Corporate Directory](#) | [Library](#)

**Honeywell**

**PriceLynx**

[PriceLynx Home](#) | [Click Here for Help](#) | [PowerPoint User Guide](#) | [Logout](#)

Sow # SOW0000001

- General ☒
- Project ☐
- Contractual ☐
- Other ☐
- Labor ☐
- Subcontractor ☒
- Material ☐
- Miscellaneous ☐
- Local Travel ☐
- Non Local Travel ☒
- Sol. Arrangements ☐
- Submit To Finance ☐
- View Summary ☐
- View Metric ☐
- View Sow ☐
- Return to Sow List ☐

**PriceLynx Employee Force Fit**

Select an employee and explicitly choose the schedule and labor category to use- don't current job description

Justification (Required):

Employee badge number

GSA Schedule  Select a Schedule

Select the labor category from the

☐ Use Government Commercial - On Site Rate

☐ Use contractor - Off Site Rate





**FIG. 38**

<b>HTSI Online</b>		Search   Feedback   Help   Home   Log Out   PriceLynx						
What's Hot   Employees Services   News & Information   Programs/Contracts   Corporate Directory   Library								
<b>Honeywell</b>	<b>PriceLynx</b>							
PriceLynx Home   Click Here for Help   PowerPoint User Guide   Logout								
Sow # SOW0000001								
General ✓								
Project								
Contractual								
Other								
Labor								
Subcontractor ✓								
Material								
Miscellaneous								
Local Travel								
Non Local Travel ✓								
Spl. Arrangements								
Submit To Finance								
View Summary								
View Metric								
View Sow								
Return to Sow List								
<h2 style="text-align: center;">Define a Generic To-Be-Determined (TBD) Employee</h2> <p>Provide a profile; Schedule, Labor Category, HTSI Organization they will work for, and approximate labor cost.</p> <table border="1" style="width: 100%;"> <tr> <td>GSA Schedule</td> <td>Select a Schedule</td> </tr> <tr> <td></td> <td>Select the Labor Category from that schedule</td> </tr> <tr> <td></td> <td>HTSI Organization/Location (determines the hourly rate multiplier)</td> </tr> </table> <p> <input type="radio"/> (\$/yr) Estimated Annual Salary HTSI will be paying  <input type="radio"/> (\$/h r) Estimated Hourly Rate HTSI will be paying  <input type="radio"/> Use Government Commercial - On Site Rate  <input type="radio"/> Use Contractor - Off Site Rate         </p> <div style="text-align: right;"> <input type="button" value="Clear"/>  <input type="button" value="Complete the Position Details"/> </div>			GSA Schedule	Select a Schedule		Select the Labor Category from that schedule		HTSI Organization/Location (determines the hourly rate multiplier)
GSA Schedule	Select a Schedule							
	Select the Labor Category from that schedule							
	HTSI Organization/Location (determines the hourly rate multiplier)							

## 39/50



**FIG. 39**

<p><b>HTSI Online</b></p> <p>Search   Feedback   Help   Home   Log Out   PriceLynx</p> <p>What's Hot   Employee Services   News &amp; Information   Programs/Contracts   Corporate Directory   Library</p>									
<p align="center"><b>Honeywell PriceLynx</b></p>									
<p align="center"><b>Employee Shopping Cart (SOW000001)</b></p>									
<p>Sow # SOW000001</p> <ul style="list-style-type: none"> <li>&gt; General ✓</li> <li>&gt; Project Contractural</li> <li>&gt; Other Labor</li> <li>&gt; Subcontractor ✓</li> <li>&gt; Material Miscellaneous</li> <li>&gt; Local Travel Non Local Travel ✓</li> <li>&gt; Spd. Arrangements</li> </ul>									
<p align="center"> <input type="button" value="Complete Details for Identified Employee"/> <input type="button" value="Clear"/> </p>									
<p>Finished: Leave in Shopping Cart and Return to SOW Labor Summary</p> <p>To complete employee details, choose one employee at a time using the button on the left of the employee badge number. To drop an employee from the cart, select employee and delete from details screen.</p>									
<p align="center"><u>Add Additional Employees to this Shopping Cart</u></p>									
<p>Submit To Finance View Summary View Metric View Sow Return to Sow List</p>									

40/50



**FIG. 40**

**HTSI Online**

Search | Feedback | Help | Home | Log Out | PriceLynx

What's Hot | Employee Services | News & Information | Programs/Contracts | Corporate Directory | Library

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PriceLynx Home | Click Here for Help | PowerPoint User Guide | Logout

**PriceLynx**

Sow # SOW000001

General ☒ Project ☐ Contractual ☐ Other ☐

Labor ☒ Subcontractor ☐ Material ☐ Miscellaneous ☐ Local Travel ☐ Non Local Travel ☒

Spl. Arrangements ☐

Complete employee details below using

Badge Number	FID	Last Name	First Name	Labor Category	Return on Sales (%)	Regular Hours (hrs)	Overtime Hours (hrs)	Allowance Type	Allowance (\$)**	Planned Salary Increase (%)	Planned Salary Increase Date (MM/DD/YYYY)	Shift Number
89835	E017533	DEINLEIN	JOHN	Consultant Staff 1	37							

Work Breakdown Structure Task Number	Period of Performance Start	Period of Performance Finish	Discount (%)	Discount Amount (\$)
	3/1/01	12/31/02		

Employee's Job Code	Employee's Business Enterprise Code	Employee's Organization Code	Employee's Location	Supervisor Last Name	Supervisor First Name	Supervisor Phone Number
F03405	HTSI	507	Columbia, MD	MEDINA	MARTIN	4109647206

\* Task Order with Periods of Performance into the next year (2002) where the schedule rate increases by 1.137.

\*\* Allowance will be multiplied by 1.6648 in price quote.

[Return to Employee Identification Tool](#)

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**FIG. 41**

<b>HTSI Online</b>		Search   Feedback   Help   Home   Log Out   PriceLynx	
What's Hot   Employee Services		News & Information   Programs/Contracts   Corporate Directory   Library	
<b>Honeywell</b>		<b>PriceLynx</b>	
PriceLynx Home		Click Here for Help   PowerPoint User Guide   Logout	
Sow # SOW000011			
<p><input checked="" type="checkbox"/> General    <input type="checkbox"/> Project Contractual    <input type="checkbox"/> Other</p> <p><input checked="" type="checkbox"/> Labor    <input type="checkbox"/> Subcontractor    <input type="checkbox"/> Material    <input type="checkbox"/> Miscellaneous    <input type="checkbox"/> Local Travel    <input type="checkbox"/> Non Local Travel    <input type="checkbox"/> Spl. Arrangements</p> <p><input type="checkbox"/> Submit To Finance    <input type="checkbox"/> View Summary    <input type="checkbox"/> View Metric    <input type="checkbox"/> View Sow</p> <p><input type="checkbox"/> Return to Sow List</p>			
<b>Sub Contractor</b>		<b>TECHNICAL ACQUISITION SUPPORT SERVICES (TASS)</b>	
SOW ID	SOW000011	Proposal Name	
WBS/Subtask Number	1	Sub Contractor Company Name	
Employee Name		Contractor's Hourly Rate	
Period of performance-Start Date	MM/DD/YYYY	Period of performance-End Date	MM/DD/YYYY
This Year Hours	Hrs	This Year Overtime	Hrs [ Calculated as regular Hours ]
Next Year Hours	Hrs	Next Year Overtime	Hrs [ Calculated as regular Hours ]
Schedule	GSA Schedule	Building Location	Offsite - Contractor Facility
Labor Category	Administrative Support & Graphics Specialist		
Do we have a Resume (Y/N)	Yes <input type="radio"/> No <input checked="" type="radio"/>	Shift Number	
SubSOW Included (Y/N)	Yes <input type="radio"/> No <input checked="" type="radio"/>	Target Discounted Rate in \$	0
Comments			

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<b>HTSI Online</b>										
What's Hot   Employee Services   News & Information   Programs/Contracts   Corporate Directory   Library			Search   Feedback   Help   Home   Log Out   PriceLynx							
<b>Honeywell</b>										
<a href="#">PriceLynx Home</a> <a href="#">Click Here for Help</a> <a href="#">PowerPoint User Guide</a> <a href="#">Logout</a>										
<b>Sow # SOW000011</b>										
<ul style="list-style-type: none"> <li><input type="checkbox"/> General <input checked="" type="checkbox"/></li> <li><input type="checkbox"/> Project Contractual</li> <li><input type="checkbox"/> Other</li> <li><input type="checkbox"/> Labor</li> <li><input type="checkbox"/> Subcontractor <input checked="" type="checkbox"/></li> <li><input type="checkbox"/> Material</li> <li><input type="checkbox"/> Miscellaneous</li> <li><input type="checkbox"/> Local Travel</li> <li><input type="checkbox"/> Non Local Travel <input checked="" type="checkbox"/></li> <li><input type="checkbox"/> Spl. Arrangements</li> </ul>										
<b>SubContractor Analysis</b>										
Category	Rate (Loaded With HTSI Burdens)	This Year			Next Year			Profit		
		GSA Rate	Profit per hour	ROS %	Hours	GSA Rate	Profit per hour		ROS %	Hours
Administrative Support & Graphics Specialist	10.80	34.44	23.84	68.64	20.0	36.60	24.80	69.66	0.0	472.80
		Net Profit							<b>472.80</b>	
		Total Profit (Estimate)							<b>60.64 %</b>	



**FIG. 43**

<b>HTSI Online</b>		Search   Feedback   Help   Home   Log Out   PriceLynx	
What's Hot   Employee Services   News & Information   Programs/Contracts   Corporate Directory   Library			
<b>Honeywell</b>	<b>PriceLynx</b>		
PriceLynx Home   Click Here for Help   PowerPoint User Guide   Logout			
<p>Sow # SOW0000001</p> <p>General <input checked="" type="checkbox"/> Project Contractual Other Labor Subcontractor <input checked="" type="checkbox"/> Material Miscellaneous Local Travel Non Local Travel Spl Arrangements <input checked="" type="checkbox"/></p>			
Material		Indicates field is mandatory	
SOW ID	SOW0000001	Proposal Name	CSLP Scripps
WBS/Subtask Number	1	Description	
Source	Engineering Estimate		
Source Details			
Unit Cost		Unit	
Quantity	1	Basis For Estimate	Quote
Part Number		Target Delivery Date	MM/DD/YYYY format
OLIN			
Comments			
Submit To Finance View Summary View Metric View Sow Return to Sow List		Save Add Material Delete Reset View Summary	

# REPLACEMENT SHEET

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FIG. 44

**HTSI Online**  
[What's Hot](#) | [Employee Services](#) | [Search](#) | [Feedback](#) | [Help](#) | [Home](#) | [Log Out](#) | [PricelLynx](#)  
[News & Information](#) | [Programs/Contracts](#) | [Corporate Directory](#) | [Library](#)

**Honeywell**

**PriceLynx**

[Click Here for Help](#) | [PowerPoint User Guide](#) | [Logout](#)

**Miscellaneous Direct Cost**

SOW	SOW000001	Proposal Name	CSLP Scripps
-----	-----------	---------------	--------------

S1 No.	Description	Cost	Comments	Check for Delete
	Total Cost	0		

These costs are ones that do not have a PO Order For example, buying some equipment from a store, tolls, postage, telephone, facility charge, shipping etc

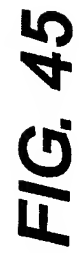
[Add Misc.](#)
[Save](#)
[Delete](#)
[Reset](#)

**Sow # SOW000001**

[General](#) ✓  
[Project](#)  
[Contractual](#)  
[Other](#)  
[Labor](#)  
[Subcontractor](#) ✓  
[Material](#)  
[Miscellaneous](#)  
[Local Travel](#)  
[Non Local Travel](#) ✓  
[Spl. Arrangements](#)

[Submit To Finance](#)  
[View Summary](#)  
[View Metric](#)  
[View Sow](#)  
[Return to Sow List](#)

## 45/50



<a href="#">HTSI Online</a> <a href="#">What's Hot</a>   <a href="#">Employee Services</a>   <a href="#">News &amp; Information</a>   <a href="#">Programs/Contracts</a>   <a href="#">Corporate Directory</a>   <a href="#">Library</a>		<a href="#">Search</a>   <a href="#">Feedback</a>   <a href="#">Help</a>   <a href="#">Home</a>   <a href="#">Log Out</a>   <a href="#">PriceLynx</a>				
<a href="#">Honeywell</a>		<a href="#">PriceLynx Home</a>   <a href="#">Click Here for Help</a>   <a href="#">PowerPoint User Guide</a>   <a href="#">Logout</a>				
<h2>Local Travel</h2>						
Sow # SOW0000010 General <input checked="" type="checkbox"/>		<table border="1"> <tr> <td>SOW ID</td> <td>SOW000001</td> <td>Proposal Name</td> <td>CSLP Scripps</td> </tr> </table>	SOW ID	SOW000001	Proposal Name	CSLP Scripps
SOW ID	SOW000001	Proposal Name	CSLP Scripps			
WBS/Subtask Number <input type="text" value="1"/>		Cost/Mile <input type="text" value="0"/>				
Number of Trips <input type="text"/> (Enter if trips are very similar in costs)		# of Rental Cars <input type="text"/>				
Miles (round trip) <input type="text"/>						
Parking/Tolls <input type="text"/>						
# of Days <input type="text"/>						
Daily Car Rental Rate <input type="text" value="40"/> (Please email or call COLE Travel for New York rates)						
Comments						



## 46/50



**FIG. 46**

[illegible]



**FIG. 47**

HTSI Online			
<a href="#">Search</a>   <a href="#">Feedback</a>   <a href="#">Home</a>   <a href="#">Log Out</a>		<a href="#">PriceLynx</a>	
<a href="#">What's Hot</a>   <a href="#">Employee Services</a>   <a href="#">News &amp; Information</a>   <a href="#">Programs/Contracts</a>   <a href="#">Corporate Directory</a>   <a href="#">Library</a>			

Honeywell		PriceLynx	
<a href="#">Click Here for Help</a>   <a href="#">PowerPoint User Guide</a>   <a href="#">Logout</a>			

**Sow # SOW0000001**

- > General ✓
- > Project Contractual
- > Other
- > Labor
- > Subcontractor ✓
- > Material
- > Miscellaneous
- > Local Travel
- > Non Local Travel ✓
- > Spl. Arrangements

### Other Costs(Special Arrangements & Teaming Agreements) Cost

SOW	SOW0000001	Proposal Name	CSLP Scripps	
SI No.	Description	Price scale \$	HTSI Cost \$	Comment
	Total		0	

Please Note that these values need to be loaded accordingly. Discuss with Finance before using.

Add
Save
Delete
Reset
View Summary

## 48/50



**FIG. 48**

						<b>HTSI Online</b>						<a href="#">Search</a>   <a href="#">Feedback</a>   <a href="#">Help</a>   <a href="#">Home</a>   <a href="#">Log Out</a>   <a href="#">PriceLynx</a> <a href="#">What's Hot</a>   <a href="#">Employee Services</a>   <a href="#">News &amp; Information</a>   <a href="#">Programs/Contracts</a>   <a href="#">Corporate Directory</a>   <a href="#">Library</a>																																							
<b>Honeywell</b>												<b>PriceLynx</b>																																							
<a href="#">PriceLynx Home</a> <a href="#">Click Here for Help</a> <a href="#">PowerPoint User Guide</a> <a href="#">Logout</a>																																																			
Sow # SOW000010 General ✓ ▶ Project ▶ Contractual ▶ Other Labor ✓ Subcontractor ✓ Material ✓ Miscellaneous Local Travel Non Local Travel ✓ Spl. Arrangements												<b>Summary</b>  <table border="1"> <thead> <tr> <th>SOW ID</th> <th>SOW0000010</th> <th>Proposal Name</th> <th>FEMA Task 44 - Weapons of Mass Destruction Seminar.</th> </tr> </thead> <tbody> <tr> <td colspan="3"><u>Summary of CDC Travel Expense</u></td> <td>\$1,285.92</td> </tr> <tr> <td colspan="3"><u>Summary of CDC Miscellaneous Expense</u></td> <td>\$0.00</td> </tr> <tr> <td colspan="3"><u>Summary of Material Expense</u></td> <td>\$323.95</td> </tr> <tr> <td colspan="3"><u>Summary of the Subcontractor Expense</u></td> <td>\$1,892.53</td> </tr> <tr> <td colspan="3"><u>Summary of the Labor Expense</u></td> <td>\$638.31</td> </tr> <tr> <td colspan="3"><u>Summary of Other Costs (Special Arrangements &amp; Teaming Agreements)</u></td> <td>\$0.00</td> </tr> </tbody> </table>												SOW ID	SOW0000010	Proposal Name	FEMA Task 44 - Weapons of Mass Destruction Seminar.	<u>Summary of CDC Travel Expense</u>			\$1,285.92	<u>Summary of CDC Miscellaneous Expense</u>			\$0.00	<u>Summary of Material Expense</u>			\$323.95	<u>Summary of the Subcontractor Expense</u>			\$1,892.53	<u>Summary of the Labor Expense</u>			\$638.31	<u>Summary of Other Costs (Special Arrangements &amp; Teaming Agreements)</u>			\$0.00
SOW ID	SOW0000010	Proposal Name	FEMA Task 44 - Weapons of Mass Destruction Seminar.																																																
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<u>Summary of CDC Miscellaneous Expense</u>			\$0.00																																																
<u>Summary of Material Expense</u>			\$323.95																																																
<u>Summary of the Subcontractor Expense</u>			\$1,892.53																																																
<u>Summary of the Labor Expense</u>			\$638.31																																																
<u>Summary of Other Costs (Special Arrangements &amp; Teaming Agreements)</u>			\$0.00																																																
Submit To Finance View Summary View Metric View Sow Return to Sow List												<b>Profitability</b>  <table border="1"> <tbody> <tr> <td>Total Sales</td> <td>\$4,140.71</td> </tr> <tr> <td>Cost of Goods Sold</td> <td>\$3,361.09</td> </tr> <tr> <td>Preliminary Profit</td> <td>\$779.62</td> </tr> <tr> <td>Less Scheduled Fees @ 1%</td> <td>\$41.41</td> </tr> <tr> <td>Less @ 0%</td> <td>0.00</td> </tr> <tr> <td>Total Profit</td> <td>\$738.22</td> </tr> <tr> <td>Proposed Hours Labor (Hrs + Subcon Hrs)</td> <td>24</td> </tr> <tr> <td>Profit Per Hour</td> <td>\$30.76</td> </tr> <tr> <td>Return on Sales</td> <td>17.83%</td> </tr> <tr> <td>Profit Percent</td> <td>21.96%</td> </tr> </tbody> </table>												Total Sales	\$4,140.71	Cost of Goods Sold	\$3,361.09	Preliminary Profit	\$779.62	Less Scheduled Fees @ 1%	\$41.41	Less @ 0%	0.00	Total Profit	\$738.22	Proposed Hours Labor (Hrs + Subcon Hrs)	24	Profit Per Hour	\$30.76	Return on Sales	17.83%	Profit Percent	21.96%								
Total Sales	\$4,140.71																																																		
Cost of Goods Sold	\$3,361.09																																																		
Preliminary Profit	\$779.62																																																		
Less Scheduled Fees @ 1%	\$41.41																																																		
Less @ 0%	0.00																																																		
Total Profit	\$738.22																																																		
Proposed Hours Labor (Hrs + Subcon Hrs)	24																																																		
Profit Per Hour	\$30.76																																																		
Return on Sales	17.83%																																																		
Profit Percent	21.96%																																																		

# REPLACEMENT SHEET

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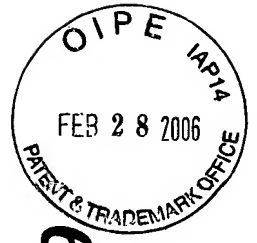


FIG. 49

HTSI Online

Search | Feedback | Help | Home | Log Out | PriceLynx

What's Hot | Employee Services | News & Information | Programs/Contracts | Corporate Directory | Library

Honeywell

PriceLynx

PriceLynx Home | Click Here for Help | PowerPoint User Guide | Logout

Sow # SOW0000001

General ☒

Project ☐

Contractual ☐

Other ☐

Labor ☐

Subcontractor ☒

Material ☐

Miscellaneous ☐

Local Travel ☐

Non Local Travel ☒

Spl. Arrangements ☐

Submit To Finance

View Summary

View Metric

View Sow

Return to Sow List

Current Comments

Submit to Finance

Cancelled

50/50



**FIG. 50**

<a href="#">HTSI Online</a>																															
<a href="#">What's Hot</a>   <a href="#">Employee Services</a>   <a href="#">Search</a>   <a href="#">Feedback</a>   <a href="#">Help</a>   <a href="#">Home</a>   <a href="#">Log Out</a>																															
<a href="#">PriceLynx</a>																															
<a href="#">News &amp; Information</a>   <a href="#">Programs/Contracts</a>   <a href="#">Corporate Directory</a>   <a href="#">Library</a>																															
<a href="#">Honeywell</a>																															
<a href="#">PriceLynx Home</a>   <a href="#">Click Here for Help</a>   <a href="#">PowerPoint User Guide</a>   <a href="#">Logout</a>																															
<h2>SOW Metrics</h2>																															
<p>Sow # SOW0000010</p>																															
<table border="1"> <tr> <td>General</td> <td>✓</td> </tr> <tr> <td>Project</td> <td></td> </tr> <tr> <td>Contractual</td> <td></td> </tr> <tr> <td>Other</td> <td></td> </tr> <tr> <td>Labor</td> <td>✓</td> </tr> <tr> <td>Subcontractor</td> <td>✓</td> </tr> <tr> <td>Material</td> <td>✓</td> </tr> <tr> <td>Miscellaneous</td> <td></td> </tr> <tr> <td>Local Travel</td> <td></td> </tr> <tr> <td>Non Local Travel</td> <td>✓</td> </tr> <tr> <td>Spl. Arrangements</td> <td></td> </tr> </table>				General	✓	Project		Contractual		Other		Labor	✓	Subcontractor	✓	Material	✓	Miscellaneous		Local Travel		Non Local Travel	✓	Spl. Arrangements							
General	✓																														
Project																															
Contractual																															
Other																															
Labor	✓																														
Subcontractor	✓																														
Material	✓																														
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